

**PACKAGING.  
PERFORMANCE.  
YOU.**

## **SALES REPRESENTATIVE AUTOMATION & MATERIAL [M/W] LOCATION CHARLOTTE.**

**Equipment Sales Representative will focus in developing the market for automation and material sales for in house diemaking.**

### **YOUR TASK FIELD**

Coordinate customer activities including on-site visits and cost estimates.  
Prepare, present sale arguments and close equipment sales.  
Observe market & industry trends/developments.  
Assist service team in addressing technical questions.  
Hands-on interaction at the customer during product support.

### **PREFERRED SKILLS**

Minimum of 2 years sales experience related to the industry and capital contracts.  
Flexibility with travel (foreign & domestic).  
Structured and organized regarding sales reports.  
Able to be cross-trained on other Marbach products.

### **WHAT WE OFFER YOU**

Individual training  
Benefits including health, dental and vision insurance participation, matching retirement plan.  
Company bonus plan quarterly, company paid LTD, STD and life insurance.  
Company soccer team, donation drives, annual family and holiday get-togethers.  
Training and development support and culture of promoting within.

Please send your resume to [hr@marbach.com](mailto:hr@marbach.com)

Packaging. Performance. You. This is the slogan of Marbach, the world's leading manufacturer of die-cutting and thermoforming tools. With 1,300 employees worldwide, Marbach sets the benchmark in its industry. Since 1923. And delivers pure performance to its customers. Totally individual. For each requirement the best solution. In every price range. Worldwide.